





# Marion County VCB

**Economic Impact Estimate for** 

Ocala Culinary Festival

March 1-5, 2017

Joseph St. Germain, Ph.D.
Phillip Downs, Ph.D.
Rachael Anglin
Downs & St. Germain Research







#### **Direct Spending**

\$85,400

# Dollars spent by out of town attendees of the Ocala Culinary Festival

For accommodations, restaurants, groceries, transportation, attractions, entertainment, and shopping







#### Total Economic Impact

\$129,800

# Total estimated economic impact for the Ocala Culinary Festival

Direct expenditures

\$ 85,400

Indirect & induced economic impact \$ 44,400

Total estimated economic impact\$ 129,800







#### Direct Expenditures

## \$85,400

Accommodations	\$ 17,000
Restaurants	\$ 11,300
Groceries	\$ 2,700
Shopping	\$ 6,700
Entertainment/Attractions	\$ 33,200
Transportation	\$ 11,500
Other	\$ 3,000
Total direct expenditures	\$ 85,400







#### Direct Spending Including Locals

\$174,900

Dollars spent by out of town + local attendees + sponsors of the Ocala Culinary Festival

For accommodations, restaurants, groceries, transportation, attractions, entertainment, shopping, and sponsorships







#### **Economic Impact Including Locals**

# \$265,900

Total estimated economic impact for the Ocala Culinary Festival including out of town spending, local spending, and sponsorships

Direct expenditures	\$ 174,900
Indirect & induced economic impact	\$ 91,000
Total estimated economic impact	\$ 265,900







#### Room Nights and Attendees

- The Ocala Culinary Festival had 792\* attendees and generated 121\* room nights
- 8% of attendees stayed in hotels, motels, etc.
- 7% of attendees stayed with friends and relatives
- 16% of attendees were day trippers
- 69% of attendees were local residents







<sup>\*</sup> Estimates provided by the Ocala Culinary Festival; includes attendees, talent and their staff.

#### Methodology

- •The economic impact was based on data from the following sources:
  - •Interviews conducted by Downs & St. Germain Research with 186 attendees of the Ocala Culinary Festival
  - •Attendance estimates provided by the Ocala Culinary Festival
  - Marion County VCB Visitor Tracking Study
  - Tourism database at Downs & St. Germain Research







### Ocala Culinary Festival Economic Impact Study

Joseph St. Germain, Ph.D., President, joseph@dsg-research.com Phillip Downs, Ph.D., Senior Partner, pd@dsg-research.com Rachael Anglin, Project Director, rachael@dsg-research.com Downs & St. Germain Research 1-800-564-3182: www.dsg-research.com





