





Marion County VCB

Economic Impact Estimate for

CONFEPASO Youth Equitation Mundial

July 15-22, 2018

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Downs & St. Germain Research







Direct Spending

\$969,100

Dollars spent by out-of-county attendees of the CONFEPASO Youth Equitation Mundial for accommodations, restaurants, groceries, transportation, attractions, entertainment, and shopping

NOTE: An attendance figure of 3,646 was reported by CONFEPASO Youth Equitation Mundial. Figures supplied by CONFEPASO Youth Equitation Mundial directly impact economic data contained in this report.







Total Economic Impact

\$1,473,000

Total estimated economic impact from the CONFEPASO Youth Equitation Mundial

Direct expenditures	\$ 969,100
Indirect & induced economic impact	\$ 503,900
Total estimated economic impact	\$ 1,473,000







Direct Expenditures

Direct spending by category by all **out-of-county** attendees who attended the CONFEPASO Youth Equitation Mundial.

Accommodations	\$ 225,000
Restaurants	\$ 181,100
Groceries	\$ 48,100
Shopping	\$ 137,500
Entertainment	\$ 223,700
Transportation	\$ 112,700
Other	\$ 41,000
Total	\$ 969,100







Paid Room Nights Generated

1,548

Attendees who live outside of Marion County spent 1,548 nights in our hotels, motels, etc., while attending the CONFEPASO Youth Equitation Mundial.

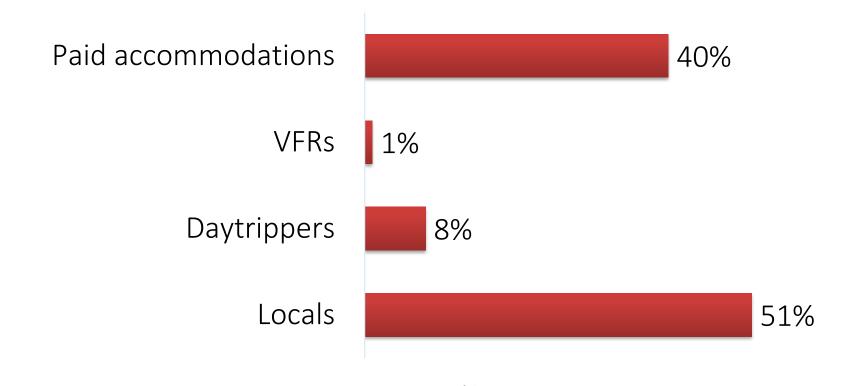






Attendee Breakdown

•40% of attendees to the CONFEPASO Youth Equitation Mundial stayed overnight in Marion County in paid accommodations:









Out of Town Visitor Profile

- •6.2 people per travel party
- •6.9 nights stayed in Marion County
- •45 years old median age
- •66% Male







Methodology

- •The economic impact was based on data from the following sources:
 - •Interviews conducted by Downs & St. Germain Research with 141 attendees of the CONFEPASO Youth Equitation Mundial
 - •Attendance estimates provided by the CONFEPASO Youth Equitation Mundial
 - Marion County VCB Visitor Tracking Study
 - Tourism database at Downs & St. Germain Research







CONFEPASO Youth Equitation Mundial Economic Impact Study

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